

Fwd: American Pool Proposal - WWBC

Denise Tavani <dctavani@mac.com>

Tue 10/26/2021 4:28 PM

To: David McFadden <dmcfadden@tuxedopark-ny.gov>

Sent from my iPad

Begin forwarded message:

From: Matthew Tinari <matthew.a.tinari@gmail.com>

Date: October 25, 2021 at 2:05:43 PM EDT

To: Denise Tavani <dctavani@mac.com>, Matthew Tinari <matthew.a.tinari@gmail.com>

Subject: American Pool Proposal - WWBC

Here is the proposal and references from American Pool. They are a bit higher than NYS Pool at \$35k for 1x guard during the week and 2x guards on weekends/holidays.

American Pool did not quote 1x guard all summer.

Best,
Matthew

----- Forwarded message -----

From: **Norbert Wnuk** <nwnuk@americanpool.com>

Date: Tue, Sep 28, 2021 at 2:21 PM

Subject: Re: Wee Wah Beach Club

To: Matthew Tinari <matthew.a.tinari@gmail.com>

Cc: Randi Caldwell <rcaldwell@americanpool.com>, Denise Tavani <dctavani@mac.com>

Matthew...I have not gotten the bidding software figured out.

However, I do have numbers for you.

Beach open daily Memorial Day to Labor Day 1-8

One guard on duty at all times. Additional guard on duty on weekends and holidays.

Total Cost: \$35,000

Club References

- 1) Karen Olson- Vice President, Nyack Field Club- 914-629-5269
- 2) Michael Parella- General Manager, Rockland Country Club-(845) 359-3440
- 3) John Stanley- General Manager, Lake Mohawk Country Club- (973) 417-7295

Please let me know if you have any questions

NORBERT WNUK

VICE PRESIDENT- AMERICAN POOL NEW YORK

DIRECTOR OF SALES- CT, LI, NNJ, NY

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[Artboard 12 copy 5.png](#)

On Mon, Sep 27, 2021 at 12:47 PM Matthew Tinari <matthew.a.tinari@gmail.com> wrote:
Hi all - checking in on this one. Looking forward to learning more and hearing from you.

Best,
Matthew

On Mon, Sep 20, 2021 at 11:06 AM Matthew Tinari <matthew.a.tinari@gmail.com> wrote:
Thank you, Norbert. We are looking forward to it. Along with the pricing options, could you please send some references for us to look into as well as standard contract language?

Best,
Matthew

On Mon, Sep 20, 2021 at 11:05 AM Norbert Wnuk <nwnuk@pools-world.com> wrote:

Matthew.

We are in the process of changing over our software.

They've asked us not to bid any more jobs in the old system, but I haven't been given access to salesforce. With that being said, I'll have something for you this week.

Sent from my iPhone

On Sep 20, 2021, at 11:03 AM, Matthew Tinari <matthew.a.tinari@gmail.com> wrote:

Norbert / Randi -

Hope you are doing well, wanted to follow up on the chain below as we look to finalize our plan for next season.

Best,
Matthew

On Tue, Sep 7, 2021 at 4:40 PM Matthew Tinari <matthew.a.tinari@gmail.com> wrote:

Hi all - hope you had a great labor day weekend and completion of your busy season. I am following up on the emails below as we are looking to finalize our 2022 beach club plan and would love to review pricing as soon as possible.

Best,
Matthew

On Mon, Aug 16, 2021 at 10:33 AM Matthew Tinari <matthew.a.tinari@gmail.com> wrote:

There were 23 cars in the lot in the middle of the day on a hot August Sunday (yesterday). I am not sure if a second lifeguard was present since I am not a member, but the below snip from the NY code suggests 1 lifeguard per 25 bathers (or 50 yards of beach front). I would guess the existing management only has 1 lifeguard on duty.

For pricing, please provide one set with only 1 lifeguard on duty at all times (with sufficient overlap between shifts in case late, etc) which assumes similar membership/amount of swimmers to today, and another pricing set with 2 lifeguards for weekends days in case we expect membership to increase.

(vii) There shall be one qualified lifeguard for every 25 bathers. Each lifeguard shall supervise no more than 3,400 square feet of pool surface area or 50 yards of shoreline at a bathing beach. At a beach where swimming or diving is permitted more than 150 feet from shore, lifesaving patrol boats or offshore lifesaving stations shall be provided. [NYS Source](#)

Thank you,
Matthew

On Mon, Aug 16, 2021 at 10:23 AM Norbert Wnuk <nwnuk@pools-world.com> wrote:

Hey Matt.

Were you able to figure out whether there is additional staff scheduled on weekends, or is it one at all times?

Plus the optional gateguard

Sent from my iPhone

On Aug 16, 2021, at 10:07 AM, Matthew Tinari <matthew.a.tinari@gmail.com> wrote:

Hi both - it was great to meet Norbert at the WWBC a couple of weeks ago. Just following up here on the proposal for the 2022 season and references. As a reminder, we are looking to price out the same hours/staff as the current beach club offers as a baseline, then it would be great to understand incremental costs if we wanted to do things like extend the hours of operation, lengthen the season, hire a porter/pass checker, etc.

Best,
Matthew

On Wed, Jul 28, 2021 at 10:03 AM Randi Caldwell <rcaldwell@americanpool.com> wrote:

Norbert will be able to provide you with his references but I will double-check with him.



MS. RANDI CALDWELL

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NSPF® Certified Field Professional



On Tue, Jul 27, 2021 at 2:49 PM Matthew Tinari <matthew.a.tinari@gmail.com> wrote:

Randi - could you please share some references so I can call ahead of the site visit?

Best,
Matthew

On Tue, Jul 27, 2021 at 9:47 AM Norbert Wnuk <nwnuk@pools-world.com> wrote:
I get to play the role of aquatics director at NYack field club this week until 3:30.
So let's shoot for Monday at 10.

Sent from my iPhone

On Jul 27, 2021, at 9:32 AM, Matthew Tinari
<matthew.a.tinari@gmail.com> wrote:

Hi Norbert,

I appreciate the flexibility. I am here everyday this week and next, and can meet at the site.

Given the beach club operations start at 1pm, it may be easiest to do the morning to avoid ruffling feathers (since we are looking to outsource management), but can make anytime work.

On Tue, Jul 27, 2021 at 8:52 AM Norbert Wnuk <nwnuk@pools-world.com> wrote:

Good morning

Thank you for your interest in our company.
As Randi stated, this has been a very challenging year for us, topped off by two employees quitting on Sunday.
However, I would like to meet with you, discuss next year and provide proposal.
The nature of our business is such that we get even busier in August, therefore this week might be best.
I can most likely meet any day this week after 4.
Let me know what works for you.

Thanks.
Norbert

Sent from my iPhone

On Jul 26, 2021, at 2:46 PM, Randi Caldwell
<rcaldwell@americanpool.com> wrote:

Good afternoon Matthew,

I wanted to let you know that I spoke with Norbert and things are extremely hectic right now given we are in mid-season. He wants to be able to give you his full attention and provide you with the excellent customer service you deserve but unfortunately, he is unable to do that at this time.

If you wouldn't mind waiting until the season is over, I assure you that Norbert will connect with you, schedule a time to meet at the club, and partner with you to create a successful plan for the 2022 season.

Let me know your thoughts and thank you in advance for your understanding and your patience. We look forward to working with you!
Randi

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On Mon, Jul 26, 2021 at 10:37 AM Matthew Tinari
<matthew.a.tinari@gmail.com> wrote:

Thank you!

On Mon, Jul 26, 2021 at 10:34 AM Randi Caldwell
<rcaldwell@americanpool.com> wrote:

Good morning Matthew,

I have forwarded your email to
Norbert so he can provide you with
references. I have also reminded him
that you would like to get a meeting
scheduled as soon as he is available.

I've asked Norbert to copy me on his response to you so I know he is communicating with you.

I will make sure to stay on top of this.

Sincerely,
Randi

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CALDWELL**

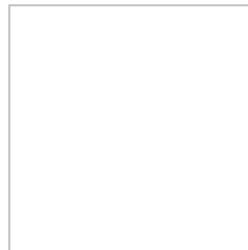
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On Mon, Jul 26, 2021 at 10:14 AM Matthew Tinari
<matthew.a.tinari@gmail.com> wrote:

Hi Randi - just following up on this. Could you also please provide some references to other private clubs? It would be great to get those

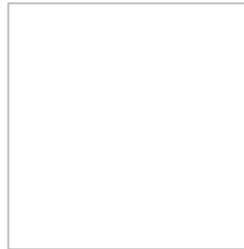
checks out of the way while we schedule with Norbert.

Best,
Matthew

On Tue, Jul 20, 2021 at 4:28 PM Randi Caldwell
<rcaldwell@americanpool.com> wrote:

Great, thanks! I'll let you know what Norbert says.

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On Tue, Jul 20, 2021 at 4:21 PM Matthew Tinari <matthew.a.tinari@gmail.com> wrote:

I am here full-time and can be flexible, thank you!

On Tue, Jul 20, 2021 at 3:52 PM Randi Caldwell <rcaldwell@americanpool.com> wrote:

Hi Matthew,

So good to hear from you! Let me go ahead and reach out to Norbert and find out what his schedule looks like. Do you have a preference on days and times?

Sincerely,
Randi



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On Tue, Jul 20, 2021 at 2:39 PM Matthew Tinari <matthew.a.tinari@gmail.com> wrote:

Hi Randi - thanks again for your time a few weeks ago. Can we go ahead and schedule the site visit with Norbert?

Best,
Matthew

On Tue, Jun 29, 2021 at 3:26 PM Randi Caldwell <rcaldwell@americanpool.com> wrote:

Matthew,

It was a real pleasure speaking with you! I have provided you with the link from the New York State Codes, Rules, and Regulations section for your review. When you are ready for our follow up call, just send me a calendar invite and I'll be available.

<https://regs.health.ny.gov/content/subpart-6-2-bathing-beaches>

Randi

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