

RE: The Village of Tuxedo Park - Follow-up from today's call

Chelsea Enos <cenos@fourlane.com>

Mon 1/23/2023 2:58 PM

To: Beth Hansen <bhansen@fourlane.com>; David McFadden <dmcfadden@tuxedopark-ny.gov>; Elizabeth Doherty <edoherty@tuxedopark-ny.gov>; Tinka Shaw <tshaw@tuxedopark-ny.gov>

Cc: Laura Davidsen <LDavidsen@fourlane.com>

Good Afternoon Team,

It was lovely to speak with you Mr. Mayor and Tinka today. As promised I have included the below as a phased approach to assist with budgeting.

If the below is approved I will create the invoice to reflect.

Phase one: Design/Testing/Clean-up:

Payment one: \$9,102.50- to be paid to get into the work que and have project kickoff meeting scheduled.

Payment two: \$9,102.50

Phase two: Conversion

Payment one: \$1,795

Payment two: \$9,620

Training and support:

Payment one: \$4,085

**** Recommended but not required****

Annual proactive maintenance- post go live support for the year.

Unlimited email support, Accounting procedure manual review and update, Annual file review as well as the Annual what's new staff training

Payment: \$8,625.00

Below is the pricing for the new 2023 Enterprise license I provided to Elizabeth:

QuickBooks Enterprise 2023 Silver Edition - 04 Users - 20% Lifetime Discount

\$2,568.00

OR

QuickBooks Enterprise 2023 Monthly Silver Edition - 04 User - 20% Lifetime Discount

\$252.80

QuickBooks Enterprise 2023 Silver Edition - 06 Users - 20% Lifetime Discount

\$3,316.00

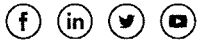
OR

QuickBooks Enterprise 2023 Monthly Silver Edition - 06 User - 20% Lifetime Discount

\$328.00

Your referrals are the highest compliment

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Chelsea Enos
Senior Key Account Manager

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From: Chelsea Enos

Sent: Monday, January 09, 2023 3:19 PM

To: Beth Hansen <bhansen@fourlane.com>; 'dmcfadden@tuxedopark-ny.gov' <dmcfadden@tuxedopark-ny.gov>; edoherty@tuxedopark-ny.gov; 'tshaw@tuxedopark-ny.gov' <tshaw@tuxedopark-ny.gov>

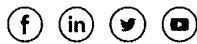
Cc: Laura Davidsen <LDavidsen@fourlane.com>

Subject: RE: The Village of Tuxedo Park - Project Plan Delivery with Fourlane

Good Afternoon Team,
Please see attached plan that Beth presented today.

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Chelsea Enos
Senior Key Account Manager

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-----Original Appointment-----

From: Beth Hansen <bhansen@fourlane.com>

Sent: Friday, December 16, 2022 4:14 PM

To: Beth Hansen; 'dmcfadden@tuxedopark-ny.gov'; edoherty@tuxedopark-ny.gov; 'tshaw@tuxedopark-ny.gov'; Chelsea Enos

Cc: Laura Davidsen

Subject: The Village of Tuxedo Park - Project Plan Delivery with Fourlane

When: Monday, January 09, 2023 3:30 PM-4:00 PM (UTC-05:00) Eastern Time (US & Canada).

Where: Microsoft Teams Meeting

Fourlane®

Project Plan Meeting Agenda

- Review Project Plan Overview
- Review Project Plan Cost
- Project Review Project Plan Phases
- Discuss Timeframe
- Discuss Payment Method

You can submit payment, including a service bonus, by using the link below.

<https://www.fourlane.com/product/deposit/>

Meeting Information

Microsoft Teams meeting

Join on your computer, mobile app or room device

[Click here to join the meeting](#)

Meeting ID: 281 350 001 846

Passcode: s2BqGs

[Download Teams](#) | [Join on the web](#)

Or call in (audio only)

[+1 929-352-1661,825991177#](#) United States, New York City

Phone Conference ID: 825 991 177#

[Find a local number](#) | [Reset PIN](#)

[Learn More](#) | [Meeting Options](#)

Billing Policy:

- All appointments are billed for the full duration, or a 30-minute minimum (whichever is greater)
- All phone calls, emails, and other communications are billed in 15-minute increments
- Any work done by Project Managers on behalf of Clients, whether done in their presence or independently, is considered billable time

Cancellation Policy:

- Fourlane has a 24-hour cancellation policy for all appointments
- If Clients no-call/no-show their appointment, they are charged for 50% of the scheduled time or 30 minutes (whichever is greater)
- Cancellations within a 24-hour window of the confirmed appointment are only charged for 30 minutes
- Fourlane gives special consideration for emergencies; we understand the stresses of fast-paced business and life's hazards
- Clients who cancel frequently will be billed the full appointment duration for all future appointments