

Re: Village of Tuxedo Park - Fiber Link Request

David McFadden <dmcfadden@tuxedopark-ny.gov>

Wed 1/26/2022 12:38 PM

To: Walter Cooper <waltercooper94@msn.com>

Cc: Tinka Shaw <tshaw@tuxedopark-ny.gov>; Sheila Kobrick <SKobrick@thetuxedoclub.org>; John Ledwith <jledwith@tuxedopark-ny.gov>

Hi Walter,

I am in shock at these prices. What are your thoughts? Are they fair?

Mayor David McFadden

From: Paul Brosnan <Paul.Brosnan@lightpathfiber.com>

Sent: Wednesday, January 26, 2022 11:31 AM

To: John Ledwith <jledwith@tuxedopark-ny.gov>; Ryan Ewald <Ryan.Ewald@lightpathfiber.com>; Julio Colon <Julio.Colon7@lightpathfiber.com>

Cc: Tinka Shaw <tshaw@tuxedopark-ny.gov>; David McFadden <dmcfadden@tuxedopark-ny.gov>; Walter Cooper <waltercooper94@msn.com>; Sheila Kobrick <SKobrick@thetuxedoclub.org>

Subject: RE: Village of Tuxedo Park - Fiber Link Request

Good morning John,

Thank for your time yesterday and for providing some additional insight on the locations. Here are the pricing quotes for the priority locations (460 South Gate Rd has a fairly long distance to our fiber splice point which is driving up the cost for that location, so I priced out a 5 year option to help reduce monthly cost.)

TUXEDO PARK VILLAGE LOCATION	3 Year Option		5 Year Option	
	300M	500M	300M	500M
1 Tuxedo Road	\$875	\$925	\$650	\$685
460 South Gate Road	\$1,960	\$1,985	\$1,430	\$1,450
80 Lorillard Road	\$885	\$935	\$650	\$685

*Costs are MRC

* Costs include /29 IP block (5 usable IP addresses)

* No installation or construction costs

Also, Lightpath is currently offering a promotion which provides 1 month of free service for each year of the agreement. As an example, the 5 year option would credit back 5 months of free service. The promotion applies to agreements signed in January.

Please review and feel free to contact me anytime if you have any questions. With regards to interconnecting all of the locations for the village, club, and schools, I would suggest that we look at a "Phase 2" approach which would involve installing a private fiber ring architecture. This would require us to engage out OSP engineering team to develop the solution and would be a longer term project. It's typically how we would implement a local municipal or village network.

Thank you,
Paul

Lightpath

Paul Brosnan
Sr. Enterprise Account Executive
565 Taxter Road
Elmsford, NY 10523
914.268.8947 (mobile)
paul.brosnan@lightpathfiber.com

From: John Ledwith [mailto:jledwith@tuxedopark-ny.gov]

Sent: Tuesday, January 25, 2022 3:00 PM

To: Ryan Ewald <Ryan.Ewald@lightpathfiber.com>; Paul Brosnan <Paul.Brosnan@lightpathfiber.com>; Julio Colon <Julio.Colon7@lightpathfiber.com>

Cc: Tinka Shaw <tshaw@tuxedopark-ny.gov>; David McFadden <dmcfadden@tuxedopark-ny.gov>; Walter Cooper <waltercooper94@msn.com>; Sheila Kobrick <SKobrick@thetuxedoclub.org>

Subject: RE: Village of Tuxedo Park - Fiber Link Request

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Ryan,

We have a board meeting tomorrow evening and it would be nice to have some updated information regarding the services your company can provide. Pricing would be most helpful.

Regards,
John Ledwith
Building Inspector &
Consultant to the Village Board of Trustees
Village of Tuxedo Park
P.O. Box 31
Tuxedo Park, NY 10987
jledwith@tuxedopark-ny.gov
(O) 845-351-4745 ext. 2
(F) 845-351-2668
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From: Ryan Ewald <Ryan.Ewald@lightpathfiber.com>
Sent: Tuesday, January 11, 2022 4:11 PM
To: John Ledwith <jledwith@tuxedopark-ny.gov>; Paul Brosnan <Paul.Brosnan@lightpathfiber.com>; Julio Colon <Julio.Colon7@lightpathfiber.com>
Cc: Tinka Shaw <tshaw@tuxedopark-ny.gov>; David McFadden <dmcfadden@tuxedopark-ny.gov>; Walter Cooper <waltercooper94@msn.com>; Sheila Kobrick <SKobrick@thetuxedoclub.org>
Subject: RE: Village of Tuxedo Park - Fiber Link Request

Thank you everyone for your time and a great meeting. I have added Paul and Julio from the Lightpath team into this email chain.

Best regards,
Ryan

Lightpath

Ryan Ewald
Inside Sales Specialist
516.622.0787 (Office)
908.304.5152 (Mobile)
866.611.3434 (Customer Care)
ryan.ewald@lightpathfiber.com

From: John Ledwith <jledwith@tuxedopark-ny.gov>

Sent: Tuesday, January 11, 2022 4:06 PM

To: Ryan Ewald <Ryan.Ewald@lightpathfiber.com>

Cc: Tinka Shaw <tshaw@tuxedopark-ny.gov>; David McFadden <dmcfadden@tuxedopark-ny.gov>; Walter Cooper <waltercooper94@msn.com>; Sheila Kobrick <SKobrick@thetuxedoclub.org>

Subject: Village of Tuxedo Park - Fiber Link Request

External E-mail - Caution: This email originated outside of Lightpath. Please do not click links or attachments unless you recognize the sender and know the content is safe.

Ryan,

Please forward this email to your coworkers at Lightpath Fiber.

Below are the locations for the Village of Tuxedo Park. Please provide pricing to connect all the locations:

1. Police Station, 1 Tuxedo Rd.
2. Water Treatment Plant, 1 Chastellux Lane
3. Water Tanks, Ridge Rd., near 77 Ridge Rd.
4. South Gate House, at 460 South Gate Rd.
5. Village Office, 80 Lorillard Rd.
6. DPW Building, 77 Wee Wah Rd.
7. Sewer Plant, 18 Wee Wah Rd.

Separately please provide pricing for the:

1. The Tuxedo Club is located at 1 Tuxedo Rd. and 42 Stuart Terrace. Discuss details with Sheila Kobrick
2. The Tuxedo Park School, 150 Camp Comfort Rd.

Regards,

John Ledwith

Building Inspector &

Consultant to the Village Board of Trustees

Village of Tuxedo Park

P.O. Box 31

Tuxedo Park, NY 10987

jledwith@tuxedopark-ny.gov

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